
BMP Re-Lo

BMP Re-Lo Settling you in comfortably… in more ways than one. Make buying a new home in a new country easy on yourself. Make it an experience that's joyful and affordable.

BMP Re-Lo is a one-of-a-kind 'settling you in' company that can help you select furniture, appliances, blinds, lighting, electronics and systems (FABLES) and have these installed exactly the way you want, with the help of technicians and architects. Looking at relocating to Panama? Apply Now. BMP ReLo can also guide a new homeowner with design ideas and suggestions. Our knowledge of the products themselves and our contacts with key wholesalers, Zona Libre (i.e. Free Zone) importers and most Panama City retailers will benefit you immensely. Not only will you make substantial savings - which will more than cover our service fee - you will be presented with an array of international brands to choose from. Other unique services include installation of multi-lock security doors, designer window grills (that look like window frames) and arrangements required for phone, fax, internet and cable connections within the dwelling. Everything is customized to the homeowner's taste and budget

Start off Comfortably - Bilingual Customer Service

Call one of our knowledgeable and friendly bi-lingual Customer Service Reps. He or she will listen carefully to you and get an understanding of what it is you are looking for, both in terms of brand/design and budget. Only after this, will you be presented with all the options available for each service and product category. This discussion will be conducted at our office or at a selected retail store. Upon finalization of your list, you will be accompanied to see and select the various products you require. Our CSRs will present you with a detailed quotation for each product category selected, showing the savings you have made.

Pay For it Comfortably - Easy Payment Plan

Trust us, you will make huge savings through us and you can see this on paper. Also, our payment terms are easy to understand. Once you see the savings you make – and this will be presented to you even before you buy…you're going to appreciate the fact that BMP ReLo was around. It is also important to remember two facts:

- these deals are usually special negotiated prices and
- inventory among Panama's wholesalers turns over rapidly.

BMP Re-Lo charges a flat fee, which is quoted after discussing the project with you, the homeowner. Payment is 100% in advance. In addition, BMP Re-Lo charges for all travel and miscellaneous incidentals incurred, which is invoiced weekly for prompt payment. BMP Re-Lo provides quotes for each product and service provided including delivery and installation. All vendors are paid directly by BMP Re-Lo. Usually, customers have BMP Re-Lo hold their full budgeted amount so as to avoid numerous transfers. BMP Re-Lo guarantees reconciliation as soon as each activity is concluded.

Settle in Comfortably - Installation Service Supervision

BMP Re-Lo organizes economical deliveries and professional installation while you're back home at the ranch. Everything is inspected and tested by our CSRs and all Warranty and Guarantee papers are handed over to you in a handy BMP Re-Lo plastic pouch, once the job is complete.

Custom Installations: All custom installations (Air Conditioner Splits, Blinds/Curtains, Window Safety Grills, Security Doors, Lighting systems) are undertaken by professionals from each vendor under the supervision of a BMP Re-Lo CSR. After BMP Re-Lo pricing analyst has checked vendor quotes, they are presented to you for approval and payment.

Once payment has been received, installation by the vendor takes place.

Coordination with Property Developers: When it comes to activating or repairing incomplete or non-working electrical, plumbing and construction connections within the new dwelling, we interface for you, with the Property Developers to get them to complete their obligations. However, this service can only be offered on a "Best Efforts" basis and no positive results are guaranteed. Still, our success rate is very high.

Most homeowners hire us as Property Managers. Utilities and Communications Providers: Installation of electricity, phone/fax, internet, cable connections inside the specific unit is often the responsibility of the Owner. This results in the need for each Owner to interface with these institutions, usually with frustrating results. Usually gas and water connections are made available into each unit, though there are cases where this is not the case.

BMP Re-Lo handles all this for the Owner.

Timelines and Deadlines: BMP Re-Lo will try it's best to stay within timelines agreed upon with the homeowner. But it is important to realize that we are at the mercy of vendor installers and Property Developer representatives, who often reschedule appointments at the last minute owing to traffic, weather and other reasons. Phone, internet, cable and utility provider representatives are well known for their tardiness.

BMP Re-Lo CSRs proactively contact all vendors just prior to the measurement or installation date in an attempt to alleviate this problem.

Contact us Call us at 213-7713 or 213-7714 or 6677-3787 E-Mail us at: bmp.relocations1@rocketmail.com